

Salt Lake City Area Office
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Naples Office
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Philadelphia Area Office
690 Stockton Drive, Suite 100
Exton, PA 19341
800-257-5590 * Fax 800-478-9880

Please note we do not accept submissions more than 30 days from expiration. Feel free to give us an initial call to discuss at 877.243.8181.



Send all new submissions to the Underwriting Department: quotes@primeis.com

Risk Summary:

RISK BUSINESS NAME: _____

City/ State: _____ **Direct Phone Number:** _____

1. When is quote needed by? _____ Effective/Target date? _____ Years in Business? _____
2. Why are they shopping? _____
3. Narrative of the operation / risk: _____
4. What coverage are you having difficulty placing? _____
5. Current coverage premium? _____ Limits? _____
6. Target premium? _____
7. Claims Summary below. Attach separately currently valued hard copy (within 45 days) 5-year loss history (if applicable) with claim details: circumstance, extent of injury/damage. Include how they are mitigating future claims.
Summarize totals below for the number of years they have been in business.
 - a. 2019 - 2020:
 - b. 2020 - 2021:
 - c. 2021 - 2022:
 - d. 2022 - 2023:
 - e. 2023 - 2024:
8. Are they being offered a renewal quote? _____ If yes, what are limits/premium? _____
9. Any contractual requirements? _____ If so, please attach copy.
10. Are they being non-renewed/cancelled? _____ If so, why? _____
11. Are other markets offering terms? _____ If yes, what are terms: premium/limits? _____
12. If not, why? _____

Our definition of a complete submission includes:

- Completed Supplemental Application
- Loss Runs (Currently valued within 45 days matching number of years in business). 5 years if applicable
- Any Contractual Requirements

Note: As a solutions-based carrier we are very successful with risks that are having a difficult time finding the correct coverage. Please keep in mind, understanding why the business is coming to us and what coverage they are looking for is extremely helpful. To formalize quote terms, we require a call with the insured owner / decision-maker; we encourage agents/brokers to join. This call gives us the opportunity to assess the insured's partnership commitment and details of their operation.