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# PRIME CAPTIVE SERVICES

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Providing a broad range of specialty and professional services to Captive Managers.







# Prime Captive Services



## Services Available:

- Underwriting
- Adjusting & Claims Management
- Captive Business Consulting
- Reinsurance Services
- Risk Management Consulting
- Quota Share Opportunities

## Providing a broad range of specialty and professional services to Captive Managers.

**Prime Captive Services** provides a broad range of specialty and professional services to Captive Managers.

Our in-depth knowledge of underwriting, risk management and claims reinforces our ability to develop solutions for complex risks. We are known as a trusted resource because we offer Flexible Underwriting, Risk Management Partnership and Extraordinary Claims Results.

We have a proven track record of providing services in a cost effective, focused manner, which leads to extraordinary results.

Contact **Prime Captive Services** at **800-257-5590** for more information.

## Prime Captive Services Provides:

- Flexible Underwriting
- Risk Management
- Extraordinary Claims Results
- Quota Share Opportunities



**1.800.257.5590**  
**info@primeis.com**

# Flexible Underwriting Services



## Customized Underwriting Expertise

There are many ways to finance loss exposures. Alternative risk transfer (ART) mechanisms can be a great solution to your needs with self-insurance and captive insurance companies being the most well-known. **Prime Captive Services** has been underwriting alternative risks for decades. Whether you want to operate a single-parent captive and need help with administrative tasks, or you operate a group or association captive and demand strict selection criteria, we have the knowledge and capabilities to make your needs become a reality.

## Administrative Functions

*Policy Issuance / Endorsement Processing / Filings / Other Services*

When it comes to managing any insurance operation sometimes the details get overlooked. **Prime Captive Services** has the expertise to make sure tasks are completed in their entirety. We pay attention to all the details and tasks to make sure the work gets done on time, on target and on budget. We issue policies, process endorsements, filings, issue certificates and binders with the utmost care.

## Underwriting

### *Rate and Rule Manual Development*

A rate and rule manual is one of the most important aspects of underwriting any class of business. We'll work with you to define the exposures you want to be covered. That way you can have peace of mind knowing that you're not letting in a risk that will blindside you down the road. We'll also work with actuaries and key decision makers to make sure that the risks are priced just right. With that approach, your best risks won't be subsidizing poor risks and the captive will operate at peak efficiency.

### *Managing New and Existing Exposures*

When it comes to captive management, many seem to take the easy approach of account management. At **Prime Captive Services**, you can be sure that we'll take it a step further. We take great pride in our work and make sure that it's always done right the first time, saving you time and money. We will develop benchmarks based on your expectations.

## Prime Captive Services Provides:

- Flexible Underwriting
- Risk Management
- Extraordinary Claims Results

## Services Available:

- Policy Issuance
- Endorsement Processing
- Filings
- Underwriting
- Rate & Rule Manual Development
- Managing New & Existing Exposures
- Auditing with Underwriting Standards
- Quota Share Opportunities

### *Auditing with Underwriting Standards*

Even if we don't directly manage your captive, we can still provide important services. Our in-house team will audit your existing underwriting to make sure the work is being done efficiently. We can provide the checks and balances to make sure all of your needs are being met.

For more information call **Prime Captive Services** at **800.257.5590** or email **info@primeis.com**



# Risk Management Partnership



## Implementing Decisions that Will Minimize Accidental Business Loss

Our **Prime Captive Services** team reviews all coverage, safety and loss prevention guidelines. We have earned a reputation of providing solutions on time, on target and on budget for small programs, RRGs, RPGs and Captives.

Risk awareness is essential to improving operations and minimizing the chance of a claim. Our team is comprised of experts who will:

- Identify the exposure
- Evaluate potential hazards
- Devise a plan to minimize threats
- Assist in implementing risk management best practices
- Establish a high standard of operation procedures and care to minimize liability exposure

We assess and analyze the operational risks and our risk management experts work with the client to create a preventive strategy and help gain control over issues before they become problems.

Our success is achieved by creating a risk management partnership and environment to reduce incidents and claims. This standard of care has enabled us to deliver extraordinary claims results.

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### Services Available:

#### CONSULTATION

- Risk Management
- Risk Management Manual
- Building Safety & On site Inspections

#### LOSS CONTROL

- Incident Management
- Emergency & Evacuation Plans
- Security & Video Surveillance

#### EXPOSURE ANALYSIS

- Underwriting Review
- Policyholder Risk Management Calls
- Policy Receipt Forms

#### LITIGATION PREVENTION & MANAGEMENT

- Directory of Release Forms
- Documentation & Record Keeping
- Liability Release Contracts

# Reinsurance and Strategic Relationships



## Services Available:

- Reinsurance
- Facultative
- Excess of Loss
- Fronting Arrangements
- Quota Share Opportunities

## Facultative and Excess of Loss Reinsurance Placement

Every domicile has its own regulations that dictate exactly how much risk your captive can handle. They often dictate the purchase of excess coverage. Moreover, reinsurance, which is coverage to help pay claims for catastrophic losses, can help in case an unfortunate, unique or extreme event occurs. Whether it's a major hurricane, a class-action products liability lawsuit, or other uncommon occurrences, we have strategic relationships with the most reputable and largest insurers in the world.

Reinsurance can be a priceless service when you need it and you don't want to be caught without it if you do!

## Fronting Arrangements

Fronting arrangements for your captive is when a traditional insurance company "fronts" or provides the "paper" for your captive, and it is an essential service. This can give your captive the legitimacy it needs to grow in the marketplace while still maintaining separate operations. Regulations may require the use of a fronting company, or perhaps it is in your best interest to use a fronting company. We will structure a program that is customized for you.

You will find the underwriting expertise, products and services of **Prime Captive Services** to be a trusted and versatile resource in the captive marketplace.

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## Prime Captive Services Provides:

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- Risk Management
- Extraordinary Claims Results



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**Contact Us**

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